Poolesville High School Athletic Booster Club

Meeting Minutes Agenda

Tuesday, June 9, 2026 (6:00 pm)

PHS ISP Hub

Purpose of Meeting: Purpose of the meeting is to conduct general business for Poolesville High School Athletic Department and Booster Members.

Welcome & Introductions

- The meeting was called to order at 6:04 pm.
- In attendance: Alan Hobbs (President), Kevin Kimball (Treasurer), Ed Reed (VP), Ron Sosna (VP), Karen Salovich (Secretary), Bob Blackstone (VP), Mark Carothers (Principal), Gina Grubb (Athletic Director), Heather Jauquet, Shallon Hartke, Carol Hulce-Efdimis

Approval of Minutes: Minutes from March 10, 2026, meeting was approved posted.

Principal's Comments – Mark Carothers

Principal Carothers had no updates on school activities and expressed gratitude for community support during graduation and senior picnic events.

Athletic Director's Report – Gina Grubb

<u>Athletics & Team Updates</u>

Strong seasons across sports; multiple all-division and state-level honors.

Baseball: regional finals; several all-division players.

Boys & Girls Lacrosse: playoff win for girls; multiple first/second team and showcase selections.

Tennis: boys & girls regional champions; Andy Wu 4x state singles champ; repeat state doubles champs; overall state finalists as a program.

Co-Ed Volleyball: division champs, first-ever #1 playoff seed, county champions in final year of MCPS co-ed volleyball.

Track & Field: multiple state titles (throws, hurdles, pole vault); new state and county records; girls 8th, boys 13th at states

Spring teams GPA 3.54 with 78% Minds in Motion.

<u>Fundraising</u>

Baseball $7,000+, track $3,000+, softball ~$1,000.

Volleyball–Healthy Hub coupon partnership raised $500+ in ~5 days and strengthened community ties.

Facilities & Projects (In Planning/Progress)

Working with Mark on FY27 budget and long-term improvements:

- New stadium entrance and shade shelter.
- Regional/division/county and state champion banners from 1960s onward; target install by late July/early August.
- More sustainable Hall of Fame display near cafeteria; plan for future induction class.
- Restoring team photo boards and adding hallway/door wraps (within MCPS safety rules).
- Improvements to coaches' office (furniture), stadium press box wrap, and home/away seating signage in gym and stadium.
- Baseball shed siding/painting and updated signage; exploring Bermuda + irrigation for baseball/softball over 2–3 years.
- Softball: hose hookup, hose + cart, and small sound system.
- Permanent American & Maryland flags in the gym.
- Touchscreen kiosk in gym lobby for athletics/Hall of Fame content; aim to involve students.
- Possible wrestling "100 wins" / champions wall.

Uniforms & Purchasing

On-deck for new uniforms: football, wrestling, cheer, girls' volleyball (and possibly boys' volleyball). All purchases are to be processed via MCPS system after July 1.

Summer & Coaching

Summer engagement underway (conditioning, 12-day clinics). Athletes must register for All Sport Conditioning, be approved, and have a current physical (13-month rule).

Fall sports: tryouts begin Aug 12; registration opens July 13.

Coaching Opening: JV boys soccer coach (interviews after graduation).

Awaiting county approval to add JV flag football and post that coaching position.

Treasurer's Report – Kevin Kimball

Kevin presented a detailed financial overview:

Current Financial Position

Circulated the balance sheet and statement of activities.

Reported a current balance of ~$42,000 in the booster account at that moment (not yet including some pending deposits/expenses for spring).

Revenues & Comparisons

Looked at year-over-year numbers (noting that 2023–24 still had some Covid effects, so 2024–26 is more "normal").

Membership revenue: Down somewhat from the prior year. Kevin has some ideas to boost membership going forward.

Sponsorships: Noted strong sponsorship participation. Acknowledged that sponsorships plus other revenues are contributing significantly to the healthy balance.

Athletic Fundraiser: Athletic fundraiser (team-based) performed much better than the prior year. Expecting over $60,000 raised once all checks from Gina are recorded.

Concessions: Way up over last year. Called out that there were prior nights where only $30 was made; this year's football and basketball concessions especially drove revenue.

Mulch Sale: Mulch revenue down but profit up: Fewer bags sold (about 400 fewer than the previous year). Better margin due to improved pricing and eliminating a middleman. Marketing will be more targeted next year (focus on Poolesville ZIP codes, fewer flyers).

Paver Sales: Paver program still generating income ("still bringing in some paper sales"). Only two pavers remain to be installed from the latest batch.

Spending vs. Reserves

On the statement of activities, estimated that boosters have contributed roughly $40,000 so far this year to programming and athletic needs. This does not include contributions for the Spring season. Gina will provide invoices to Boosters for contribution.

Acknowledged concern raised by Bob Blackstone is that cash reserves continue to grow while not all funds are spent each year. Discussion followed about ensuring there is a clear, prioritized spending plan and balancing responsible reserves with visible investment in uniforms, facilities, and fields.

Committee Reports

Membership

Membership revenue is lower than last year and new strategies to increase membership will be explored.

Sponsorship

Booster Club currently has 36 active sponsors. All existing sponsorships run Sept 1–Aug 31 each year (expire at the end of August).

Renewals & New Prospects: Many current sponsors have been approached about renewing for the coming year with potential top-tier sponsors interested in the $5,000 level. Expectation that most current sponsors will renew.

Full sponsorship package details are available on the Booster Club webpage. Members were encouraged to send any sponsor leads to Alan or coordinate with him to follow up.

Provide digital sponsorship recognition of existing sponsors for Winter sports season on vertical digital board.

Fundraisers

Discussed a possible Cornhole Tournament fundraiser, later in the summer (or possibly early fall) to take advantage of cooler weather and better attendance. The event will again be held at the Poolesville Fire Department, which will provide food. Expect to draw around 100 participants, run multiple games simultaneously, and may add additional side games to make it a larger social and fundraising event.

Spirit Wear

Spirit wear is currently stored in indoor concessions; decision made not to move it to outdoor yet so it's available for Back-to-School Night.

Need building access over the summer to complete a full inventory count and reorganize stock for easier selling (by size/type instead of digging through bins).

Discussed purchasing rolling racks or shelving so merchandise can be rolled out for events and stored neatly.

Product Mix & New Designs: Existing designs have been in use for several years; plan to clear older, slow-moving inventory at Back-to-School Night and Poolesville Day. Develop new spirit wear designs and possibly new items (e.g., pajama pants, ¾-zip tops, beanies/stocking caps).

Over the summer, Karen will coordinate inventory, organization, and work on getting all items accurately into Zeffy for inventory control. Acknowledged that spirit wear management has been challenging; goal is to make it simpler, better organized.

Concessions

Concessions' income is up substantially over last year, driven by strong football and basketball crowds, though some low-revenue events are still staffed to support all sports.

Ron and Karen have carried the heavy load for years; Ron is stepping back from regular duties but will still help with major events. Parent participation has declined, with issues of parents not signing up, or signing up and then not showing up without finding a replacement. Plan to have coaches strongly emphasize that parent volunteering in concessions is part of being on the team (especially JV parents).

The group will improve operations by adding digital menu boards, creating clear opening/closing checklists, and involving student concession leaders, while shifting more responsibility to teams and coaches to ensure reliable parent volunteer coverage as Ron steps back from day-to-day management.

New Business:

Election of Officers

For the 2026–2027 Booster Club year, the following officers were elected:

President: Alan Hobbs – re-elected for another one-year term.

Vice President:

Bob Blackstone – re-elected as VP.

Ed Reed – re-elected as VP.

Carol Hulce-Efdimis – elected to fill the VP position vacated by Ron Sosna.

Treasurer: Kevin Kimball – re-elected.

Secretary: Karen Salovich – re-elected.

Ron Sosna is stepping down from the board after several years of volunteering; he was formally thanked for his extensive service and indicated he will still help with major events.

Addition of Pink Jersey

Shallon Hartke proposed to add pink-accented uniforms for girls' teams (soccer, field hockey, basketball, lacrosse) to wear during cancer awareness games, particularly in October. The concept is to keep black and gold as primary colors with pink accents, at an estimated cost of about $6,000 for several teams.

Concerns raised included MCPS purchasing/equity rules, potential expectations from boys' teams, and uniform legality under NFHS rules. The group was generally supportive in principle, and next steps are for school leadership to consult MCPS and other schools about what is permitted, review sport-specific rules, and explore parent-purchase or phased approaches before any final decision is made.

Field and Turf Maintenance

The Board held an extended discussion about field and turf maintenance, focusing on dissatisfaction with the current Metro contract for the stadium and practice fields. Although the contract is valued at over $50,000 (with only about $12–13K paid so far), members and parents agreed the stadium grass is in worse condition than last year and compares poorly to other MCPS fields.

Gina reported that Metro has not delivered the services outlined in its own proposal and that she is actively challenging their performance and exploring alternatives, including obtaining bids from BrightView and GameDay, which service other county schools. The Board affirmed that, given strong Booster finances, they want a clear, prioritized plan to invest in better field conditions while still navigating MCPS rules and approval processes.

Adjournment

Call for the meeting to be adjourned at 7:50 pm.